

1-about [visit.org](https://www.visit.org) (mission and how we work)

- visit.org social enterprise born in early 2015 in NYC, international team worldwide.
- known as the **largest leading platform for social impact travel experiences.**
- **mission** is to help **doing good organisations** to continue their important job
- **HOW: through visit.org platform** where people can buy travel experiences such as particular tours & cooking classes. We also partner with **distribution partners** like Tour operators or agencies (such as urban adventure, viator, booking.com) .

we promote the activities among a large audience of tourists, travelers, students, donors, and any individuals that would be interested in this type of offer.

Visit.org's business model? We take a commission on top of the orgs' tour prices from our users

2 The orgs (a big market + already doing good: positive impact to local community

Michal Alter and Violane Pierre, founders extensive knowledge and experience of the nonprofit; many doing good organisations are already working & they have difficulties visit.org can help to solve.

These orgs are already working for their community they are **changemakers**, contributing to their **local communities in different ways** (Unseen tours and Über den Tellerrand).

We help organization get more visitors and supporters, and increase **awareness** and revenue.

- Become part of our Orgs **Community**, 650 tours in 75 countries.
- Receive guidance on **designing fun experiences** for guests.
- Gain visibility and **revenue**.
- Access fresh content produced by our professional ambassadors.
- Have Visit.org support in handling the **booking** and **payment** process.

The organisations we are working with are:

- No profit organisations
- Associations
- Cooperatives
- Community tourism organisations
- Small social enterprise

3-my experience with orgs in Europe and Italy & how to collaborate with us?

Orgs: unseen (UK), Artes (Italy), Surprise (CH) Über den Tellerrand (Ger).

Unseen: shocked by **Mike** life/ homeless experience; shocked by Mike **braveness** in sharing his life to strangers; shocked by the thousand of interesting **information** about Camden Town and Primrose Hill (Mike's area). understood the importance of Unseen's job; the difference they are making.

We are looking for:

- No interaction with **vulnerable populations** (children, disabled people, etc.)
- **No volunteering** activities, it's an activity, a tour or a workshop.
- Includes presentation of org's mission and projects.
- Short in time (couple hours to a week).